

## **NOTE ON ADMISSIONS FELLOW PROGRAMME IN MANAGEMENT (FPM)**

We are an innovative and socially responsive school of management, ranked among the top institutes in India.

SPJIMR's Fellow Programme in Management (FPM) is a full-time doctoral programme designed to create world-class researchers and faculty in various disciplines of management. The doctoral programme in management is targeted towards individuals who have a passion for teaching and would like to solve real-life business problems through their research.

### **Admission Process**

While applying, applicants can select from the six areas of research offered:

Finance & Economics;

Marketing;

Organization Behavior & Human Resources;

Strategy;

Information Management; and

Operations & Supply Chain.

#### **➤ Academic Background**

Applicants must possess a strong and consistent academic background. Performance in 10<sup>th</sup> grade, 12<sup>th</sup> grade, graduation and post-graduation are considered in the selection process.

### **10<sup>th</sup> Grade and 12<sup>th</sup> Grade**

- The applicant must have obtained at least 50% marks in the higher secondary schooling (10+2) or equivalent
- An aggregate of all subjects scores (marks) mentioned on the mark sheet will be considered for arriving at the final percentage. This is irrespective of whether the university/board takes it into consideration or not while calculating the final percentage.
- If a board/university awards grades/grade points, then the same has to be converted into percentage by using the applicable conversion factor. The conversion certificate needs to be furnished during interview process if shortlisted.

### **Graduation**

- Applicants must hold a Bachelor's Degree with at least 55% marks or equivalent CGPA awarded by any University incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of Parliament or declared to

be deemed as a university under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.

- Bachelor's degree or equivalent qualification obtained by applicants must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the applicant in the bachelor's degree would be based on the practice followed by the institution/university from where the applicant has obtained the degree. The degree awarded by an institute/university should be recognized by the Association of Indian Universities (AIU).
- If the applicants have undergone/completed an integrated master's degree or dual degree directly after their 12<sup>th</sup>, the percentage of marks obtained as per their institute/university norms, which is considered as equivalent to bachelor's degree, will be considered.
- If the applicants have undergone/completed a diploma directly after their 10<sup>th</sup>, the percentage of marks obtained as per their institute/university norms, will be considered equivalent to 12<sup>th</sup> Percentage.
- Bachelors degree of Indian applicants who have studied/studies overseas awarded by a college/institute/university, should be recognized by the Association of Indian Universities (AIU)/other appropriate authorities.
- If the institute provides grades/CGPA instead of marks, a conversion of the same to equivalent percentage is mandatory. If no conversion factor is available/provided, then obtained CGPA needs to be multiplied by conversion factor of 10 to obtain the percentage. The conversion certificate needs to be furnished during the interview process if shortlisted. If no conversion factor exists, then a certificate from the institution/university certifying the practice needs to be provided during the interview process if shortlisted.
- A professional qualification like CA, ICWA, CS, with at least 55 percent marks

### **Post-Graduation**

- A Master's Degree / Equivalent in any discipline, with First Class or equivalent Grade Point Average awarded by any University incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as a university under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.
- Five-year/four-year Integrated Master's Degree in any discipline, with First Class or equivalent Grade Point Average.
- Master's degree of Indian applicants who have studied/studies overseas awarded by a college/institute/university, should be recognized by the Association of Indian Universities (AIU)/other appropriate authorities.

- If the institute provides grades/CGPA instead of marks, a conversion of the same to equivalent percentage is mandatory. If no conversion factor is available/provided, then obtained CGPA needs to be multiplied by conversion factor of 10 to obtain the percentage. The conversion certificate needs to be furnished during the interview process if shortlisted. If no conversion factor exists, then a certificate from the institution/university certifying the practice needs to be provided during the interview process if shortlisted.

#### ➤ Entrance Scores

- CAT/GMAT/GRE/GATE/UGC-NET/UGC-JRF scores are accepted.
- The validity of the tests are as follows:

Test Score	Validity
CAT	Taken in 2019, 2020, or 2021
GMAT	Taken between 30 September 2017 – 30 September 2022
GRE	Taken between 30 September 2017 – 30 September 2022
GATE	Taken in 2018/2019/2020/2021/2022
UGC – NET	Qualified
UGC - JRF	Qualified

- A valid GMAT/GRE/CAT/UGC-NET/UGC-JRF/GATE score is required for admission to the FPM at SPJIMR. However, those applicants who do not have their scores by the application deadline can still apply without the score. However, please note that admission offers would be made to applicants only when we receive a valid GMAT/GRE/CAT/UGC-NET/UGC-JRF/GATE score. Last date for submission of final entrance test scores **September 30, 2022**.
- **Alternatively, the applicant maybe be exempted from submitting the entrance exam scores if they hold PGDM/MBA degree from the following institutions/colleges: SPJIMR, MDI, IIMs, IIT depts. of management, XLRI, IRMA, TISS, ISI, XIMB, FMS.**
- In addition to the above mentioned entrance tests, applicants will sit for a Research Aptitude Test (RAT) before the personal interview session at SPJIMR.

#### ➤ Work Experience

- Work experience of at least three years in corporate or academics is preferable. Work experience relevant to the applicant's specialisation or in a related discipline is considered.

- Applicants with significant work experience (over 10 years) are also welcome, as long as they have the motivation and background to pursue a rigorous research programme.
- Work experience is not a mandatory criterion.

### **Application Process**

- To apply for the FPM Programme, applicants must fill the application form on the online admissions portal available in the SPJIMR website.
- In addition to the application form, you will be required to submit the following:
  - a. A valid CAT/GMAT/GRE/GATE/UGC-NET/UGC-JRF score
  - b. A statement of purpose stating why the applicant wants to pursue the programme
  - c. An indication and elaboration of research interests
  - d. Three letters of recommendation, including at least one academic recommendation
- The application processing fee is Rs.1000/-. This fee can be paid through credit/debit card or net banking.
- The application processing fee is non-refundable.

### **Selection Process**

The shortlisting panel will look at applicant's academic qualifications, work experience, profile, motivation, recommendations and fit with the institute's research profile and its mission.

Profile of the applicant is evaluated considering the following factors:

- Academic record
- Relevance of work experience in specialization applied for
- Relevance of Research Proposal
- Performance in Research Aptitude Test (RAT) and Personal Interviews

### **For further queries, kindly contact:**

Bhavan's S.P.Jain Institute of Management & Research | Bhavan's Campus |Munshi Nagar|  
Dadabhai Road | Andheri West | Mumbai -400 058| India  
[www.spjimr.org](http://www.spjimr.org) | E-mail: admissions.fpm@spjimr.org | 022-2614-54243