

## **FACULTY VITAE**

Vasant Sivaraman  
Professor

Unit: Strategy & Finance

vasant@spjimr.org

Prof Sivaraman teaches in the MBA (both one year and two year programs), the Executive MBA (EMP) and executive education programs at SPJIMR. Sivaraman's areas of interest are in business policy, corporate finance and capital markets. He has taught courses in strategic management, blue ocean strategy, microeconomics of competitiveness, valuation of companies, investment banking, financial management and decision analysis using simulation (integrated business capstone).

Sivaraman has conducted management development programs and public programs- these include modules/ programs for independent directors and for 'Directors Club'; 'Doing Business in India' for participants from Siemens A.G., for participants in the UK T&I 'India Marketing Strategy', students from National University of Singapore, Tel Aviv University and Vlerick Leuven Gent Management School, Belgium; strategy workshops and 'in company' programs for Mahindra & Mahindra Group, IBM, Global Telesystems, GlaxoSmithKline, Reliance Infrastructure, Merck Millipore, Ion Exchange, Bharti AXA, Pidilite, Bank of America Conituum, Saint- Gobain and the Welspun Group (including repeat offerings). On the front of faculty development programs, this includes 'Teaching with Simulations' (a seminar hosted with content support of Harvard Business Publishing).

Sivaraman is an Associate Editor for Emerald Emerging Markets Case Studies. He also serves as an ad hoc reviewer for California Management Review, Inderscience International Journal of Business Innovation and Research and for Vikalpa: The Journal for Decision Makers. He has also been an adjunct faculty at Reutlingen University, Germany and a visiting faculty at SPJCM, Dubai. He serves as Co-Chair, Global Impact Council, Microeconomics of Competitiveness Network, Institute for Strategy and Competitiveness, Harvard Business School, Boston, MA. (2017 - Present).

Prior to coming to SPJIMR, Sivaraman spent several years in corporate and investment banking with ING Barings, Indosuez W I Carr, HSBC and Citibank, performing strategic advisory work for companies- this includes assignments for Renault, Ford New Holland, Hamon, Bharti, Lafarge etc. Sivaraman earned his bachelor's degree from the University of Mumbai, his Post-Graduation in Management from the Indian Institute of Management, Calcutta (MBA Class of 1987) and Ph.D. from the University of Mumbai.

Sivaraman's publications include- (<http://ssrn.com/author=364309>)

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