



SPJIMR, Mumbai

POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)

SPJIMR's Post Graduate Diploma in Management (PGDM) is a two-year, full-time residential program deemed to be equivalent to a MBA. We are an innovative and socially responsive school of management, ranked among the top programs in India.

WHO IS AN INTERNATIONAL APPLICANT?

An international applicant is one who is not an Indian citizen.

ADMISSION PROCESS

While applying, the applicant is required to select from one of four MBA specialisations offered: Finance, Information Management, Marketing Management and Operations. You will need to state two preferences. The rationale for this selection at the application stage is that it helps in the following:

- Applicants develop a clear and sharp focus early on in the program
- The spectrum of recruiters available to your MBA cohort is broadened
- Promotes diversity within the cohort and fosters productive collaborations especially with participants opting for different areas of specialization

Academic Background

Applicant must possess a strong and consistent academic background. Performance in high school (i.e., 10th and 12th grades) and every year of graduation are considered in the selection process. An aggregate percentage of marks, or CGPA of all subjects mentioned on the transcript will be considered.

Graduation

- Applicants must hold a Bachelor's Degree with at least 50% marks or equivalent CGPA awarded by an institute that is deemed to be as a University in the applicant's country of residence.
- The bachelor's degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the institution/university from where the candidate has obtained the degree.
- The degree should be awarded by a college/ institute/ university which is been recognized by the Association of Indian Universities (AIU)/ other appropriate authorities.
- Applicants in the last year of degree and those who have completed the degree but are awaiting results can also apply. The applicant should have obtained 50% marks or equivalent in the latest

exam that has been completed. In such a case, applicants must provide a provisional certificate from the Principal/ Registrar of his/ her institute/ college stating that s/he has appeared for all the exams and has completed all the obligations required to obtain the degree. Such applicants, if selected, have to provide the degree awarded by the University latest by 31st Dec 2017 until which the registration will be considered as provisional. The registration to the program will stand cancelled if the applicant fails to submit the degree by 31st Dec 2017.

- If the institute provides grades/CGPA instead of a percentage score, a conversion of the same is required. If no conversion is available/ provided, then the admissions office will calculate a percentage by dividing the CGPA obtained to the highest CGPA possible and multiplying the result by 100.
- For the applicants who are awaiting their final results of the bachelor's degree, available marks of the previous semesters/ years would be considered for calculating graduation percentage.

Work Experience

- Work experience is not mandatory for this program.
- Graduates with up to five years of work experience can apply. Those with more than five years of experience are encouraged to apply to SPJIMR's PGPM program.
- Relevant work experience after graduation will be considered. Internship/ training/ project work which was a part of the curriculum will not be considered as work experience.
- The applicant will need to provide proof of work experience such as offer letter, salary slips and an experience letter.

Entrance score

Qualifying Score (Cut-offs)

Entrance Test	Sectional			Overall
GMAT (1 st Jan 2014 to 31 st Dec 2016)	Verbal	Quantitative	Integrated Reasoning	
Percentile	65	65	6 (Score)	75
CAT 2016	Verbal Ability & Reading Comprehension	Data Interpretation & Logical Reasoning	Quantitative Ability	
Percentile	75	75	75	85
XAT 2017	English Language & Logical reasoning	Decision Making	Quantitative Ability	
Percentile	75	75	75	85

APPLICATION PROCESS

To apply for the PGDM program, applicants must fill the form on the online admissions portal at:

<https://spjimr-pgdm.formistry.com/>

The Application processing fee is USD 20. This fee can be paid through credit card or net banking.

Important Dates

Application deadline for international applicants *residing outside India**: 1st March 2017

Interviews for these applicants would be scheduled over Skype.

***It is mandatory for such applicants to provide proof of current residence while filling the application.**

Application deadline for international applicants *residing in India**: 16th December 2016 (REVISED)

These applicants would need to personally attend the interviews scheduled at Bengaluru/ Delhi/ Kolkata/ Mumbai as per the shortlist and the slot available.

SELECTION PROCESS

The applicants are shortlisted on the basis of their applications. They are also expected to meet the qualifying scores in at least one of the entrance exams.

The shortlist is based on their qualifying score and profile considering the following factors:

- Consistency of academic record
- Relevance of work experience for the specialization
- Versatility & achievements

Selection List

The selection list is based on a composite score, which takes into account the applicant's profile, academic record, entrance test scores (CAT/XAT/GMAT), relevance of work experience (if any) and performance in the two rounds of group interviews.

TOTAL INTAKE

The intake of the PGDM program is 240. An additional 36 seats have been sanctioned for foreign nationals. The maximum total intake of the program is up to 276 seats.

For any further queries, kindly contact:

SPJIMR

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